

Robert Van Arlen

Ignite Your Organization Today with our Recharge Retreats

Robert Van Arlen is an internationally known business results speaker, author and emcee. His book titled, *“Focused Synergy,”* provides specific guidance on vision and values alignment for individuals and organizations, critical for unifying and driving successful organizations today. Robert is renowned for his highly engaging speeches, training and team building programs. He believes that great leaders constantly evolve and that passion is their foundation for contagious success.

From CEO’s to celebrities, Robert gets everyone inspired. He understands that most audiences today are highly technical, and keeping their attention requires the ability to entertain and educate simultaneously. The energy he brings motivates and moves everyone in the room.

Topics and Programs Include:

Ignite Leaders – *Producing a Hit When the Band Has Changed*

Leaders are responsible for the growth of team members and the culture of the organization. Robert teaches leaders how to become igniters, which leads to top performance from team members. The igniter concept brings about a change in behavior that others will want to follow, support and participate in.

Outcomes from leadership-focused keynotes and training programs (60-90 minute keynote or half and full day training).

- ❖ Leaders will gain greater confidence in their ability to transform their teams
- ❖ Leaders will be able to get their teams aligned to a common vision
- ❖ Leaders will experience a greater commitment to personal accountability
- ❖ Leaders will experience measurable growth in performance from team members

Ignite Sales – *Improving the Beat of Sales*

Your sales team has to stay on top of their game to generate leads and close with consistency. Robert Van Arlen ignites performance to another level. He has the unique ability to get sales professionals to implement new ways to practice their craft, so when they’re in the game they win every time. Sales are the heartbeat of all organizations. Today’s sales professionals must find new ways to grow relationships with prospects and customers.

Outcomes for sales-focused keynotes and training programs (60-90 minute keynote or half and full day training).

- ❖ Sales professionals learn new ways to demonstrate differentiation
- ❖ Everyone gets aligned to the same vision and goals
- ❖ Sales professionals become invaluable resources to customers
- ❖ Sales professionals gain greater confidence in their ability to achieve goals

Ignite Service – *Orchestrating Service Excellence*

Retention and growth in every industry is based on the ability to execute service standards. Robert Van Arlen will ignite service industry professionals to deliver service excellence 100 percent of the time. He completes a diagnosis of service standards to find new ways to improve the customer experience.

Outcomes from service-focused keynotes and training programs (60-90 minute keynote or half and full day training).

- ❖ Service team members will raise their personal bar of excellence
- ❖ Service team members become better listeners to resolve issues and find opportunities
- ❖ Service team members become anticipatory in servicing customers, clients, members or guests